

*"Serving
With
Integrity"*



REALTYONEGROUP

HOMES • LIVES • DREAMS™

With her tireless work ethic and genuine care for people, it is not surprising that Karen excelled in real estate, quickly earning the title of Salesperson of the Year in her office, even surpassing a team of three. "It was just the result of hard work and a lot of prayer," Karen says. "I know my help and all good things come from God. I try to treat people the way I would want my family to be treated. I know I answer to a higher power, so I work with integrity and try to make every deal a win-win."

At Realty ONE Group, the company's progressive industry tools and flexible business model allow Karen to be more responsive to her clients' needs. With the individual authority to make decisions and cover fees, Karen can move a transaction to closing swiftly and seamlessly. While many of her clients are centered in the Inland Empire from Temecula to Riverside, Karen frequently also represents clients in Orange and LA Counties.

With her goals of helping buyers find the perfect home, and helping sellers close quickly and for maximum value, Karen is meticulous about knowing her markets and understanding her clients' needs. Her positive peer relationships contribute to her ability to negotiate favorable selling terms and get offers accepted.

Karen diligently prepares her listings for sale and invests in high-profile internet exposure. "I post a lot of photos of my listings. I've learned that the more photos you have, the more often the home will come up in a search."

When Karen hosts an open house, she is careful to protect the homeowner's privacy, advising them to remove personal items from within easy reach and take down all personal photos. "Taking down photos also makes the home more appealing to a buyer. It makes it easier for them to visualize their family living there and how the home will look with their things in it."

Karen works entirely by referral, and time and again, her clients comment on her integrity, warmth and tireless service:

"Karen is professional and knowledgeable, with a touch of class and warmth. In the process of finding us a home

in our desired area within our budget, we found ourselves with a newfound, genuine friend. Karen is absolutely wonderful!"

"Karen is by far one of the greatest people we have ever met, let alone worked with. We were in a bit of a bind to get into a home, and from the day we met Karen, she bent over backwards to accommodate us. She is compassionate, patient, and incredibly honest."

"Karen Scott is a very hard working, honest, energetic agent. She is fair to both client and to the other party. Very professional, responsive and to the point. I highly recommend her for your next real estate deal. She has become my real estate agent for life."

Karen's family has grown over the years to include seven grandchildren and a husband with four daughters and three grandchildren of his own. With her big heart, she is the center of the family and always taking care of others. She is also an animal lover, and she frequently takes in rescues and either finds them a home or gives them one herself.

Everything Karen does is motivated by her authentic desire to be of service. "I love people," Karen says. "I want my life to make a difference while I'm here on earth. Real estate is a way I can make a difference."

One client summed up: "Karen did an amazing job through the purchase process - she represented us wonderfully and helped find our family the perfect home! She puts her heart into what she does and truly cares. I highly recommend her to anyone looking to buy."

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Karen Scott

In the process of helping families through one of the most important journeys of a lifetime, Realtor® Karen Scott has got your back. Karen will make sure the transaction goes in your favor. She looks out for her clients as family making sure it is a win-win transaction but making sure nothing is left on the table.

A hard-working single mother of three daughters, Karen enjoyed a successful first career in sales for Sara Lee Coffee & Tea Food Service. Along the way, people often commented that she would make an excellent Realtor®. Karen finally took the leap, beginning her real estate career working in new home sales before moving to the resale market.